

THE VENDORSCOPE

RANDOLPH-SHEPPARD VENDORS OF AMERICA



WINTER, 2012 – VOLUME 44 – ISSUE # 1



BLIND BUSINESSMEN/WOMEN BUILDING A BETTER AMERICA



Purpose of the Randolph-Sheppard Vendors of America

The purpose of this national organization is to bring together blind persons engaged in the operation of vending facilities, and individuals and groups supporting the goals and objectives of this organization, its members, and the Randolph-Sheppard vending facility program, in order to;

- A: Provide a continuing forum for the expression of the views of licensed blind vendors, trainees, retired blind vendors, and blind employees participating in, or affected by, the Randolph-Sheppard vending facility program;**
 - B: Protect the interests of blind persons engaged in the operation of vending facilities under the Randolph-Sheppard program;**
 - C: Promote the expansion and improvement of the Randolph-Sheppard program and the economic benefits and employment opportunities for blind vendors throughout the United States; and**
 - D: Assist in promoting the purposes of the American Council of the Blind through affiliation with that organization.**
-

Bequests

If you or a friend would like to remember the Randolph-Sheppard Vendors of America in your will, you can do so by employing the following language; "I give devise and bequeath unto the Randolph-Sheppard Vendors of America, a nonprofit charitable organization in the USA, the sum of \$--- (or '---') to be used for its worthy purposes on behalf of blind persons."

If your wishes are more complex, you may have your attorney communicate with the executive office for other suggested forms.

THE VENDORSCOPE

A PUBLICATION OF
THE RANDOLPH-SHEPPARD VENDORS OF AMERICA
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PRESIDENT: DAN SIPPL, WISCONSIN

RSVA NATIONAL OFFICE

Kim Venable
940 Parc Helene Drive
Marrero, LA 70072-2421
504-328-6373
800-467-5299
Kim.Venable@att.net

PUBLICATION COMMITTEE

Publications Chair: Ardis Bazyn, (CA)
Hazel Harmon, (CA) Kim Venable, (LA)
Ron Eller, (NC)

THE VENDORSCOPE provides a forum for issues of interest concerning the Business Enterprise Program for the Blind. Editorials, columns and articles appearing in this publication are the opinions of the author and do not necessarily reflect the position of RSVA's Board of Directors. Furthermore, editorials, columns and articles appearing in **THE VENDORSCOPE** do not constitute policies or recommendations of the organization unless otherwise stated. All submissions are welcome and will be considered for publication.

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***REMEMBER TO ENJOY THE SAGEBRUSH
CONFERENCE PICTURES AT
www.rsva.biz!!***

MESSAGE FROM THE PRESIDENT

By: Dan Sippl, RSVA President

Dividends From Your RSVA

As you are aware, it has been a very busy winter for all of us at RSVA. All of the hard work of you, our members, and your Board of Directors has paid the highest dividend possible to vendors across the country.

Our Convention Committee planned and executed another fantastic Sagebrush Training Conference in Las Vegas in February. The high attendance was truly a benefit to our success at putting to rest HR-7, the House Bill that threatened our program. Thanks to your Convention and Legislative Committees, the American Council of the Blind (ACB), and the National Council of State Agencies for the Blind (NCSAB) for getting the word to all participants.

We were privileged to have Melanie Brunson and Catriona MacDonald present as the House debated HR-7. Their presence allowed all those in attendance to have the latest information on a minute-to-minute basis so we could make informed calls to our respective Congressmen to save our Program for us and future generations. The high quality of speakers on a variety of subjects clearly exemplified the work of our Sagebrush Conference Committee. The successful conference was followed with the actions in Washington, D.C. by RSVA and ACB members.

Then, we had the Portman Amendment in the Senate. This was soundly defeated 86 to 12, and was only accomplished by you and your friends and colleagues that belong to RSVA, ACB and many other blindness organizations, along with many private industry trade associations.

Please keep in mind that this can only happen by your continued membership and support in RSVA and other Blindness Organizations that “network” together on a daily basis to allow everyone to pool their resources during a full frontal attack on your livelihood.

Finally, but surely not the least, is the Presidential Memorandum to all Federal Agencies directing them to honor the priority of the Randolph-Sheppard Act. We all owe many a big thank-you's for making this happen; especially, Kareem Dale, Special Assistant to the President for Disabilities, Lynnae Rutledge, RSA Commissioner and her top staff for personally meeting at the White House with Melanie Brunson, Executive Director of ACB, Eric Bridges, Legislative consultant for ACB, Bob Humphreys, RSVA Legal Counsel and former RSA Commissioner and myself.

Now it is up to all of us to be a constant reminder to all agency heads and property managers of President Obama's intention to have our program continue to be a major source of employment for all blind and visually impaired.

As you can readily see, your commitment and membership to RSVA and other related organizations pay the highest dividends when it matters. Therefore, I cannot say too many times, to get involved and stay involved.

Your involvement makes it worth all of the efforts put forward by the countless volunteer hours given by your colleagues on a daily basis, networking with RSVA, ACB and countless other blindness organizations, together with the private sector.

After such a busy winter, we want to keep the momentum going. We are now preparing for our annual conference in Louisville, KY, this July. See the details later in this publication.

Work is well under way to having another successful Sagebrush, again in Las Vegas, the week of February 18th in 2013.

I'm looking forward to seeing all of you in July in Louisville and again in February in Las Vegas, where we can continue to build our network to make our program better and stronger for us and many generations to come.

P.S.: Meeting and making new friends at the Annual Convention and Sagebrush Conference is just another "icing" on all of the dividends that being a member and involved with RSVA can pay.

* * *

PRESIDENT BARACK OBAMA SUPPORTS RANDOLPH-SHEPPARD

By: Robert R. Humphreys, Esq.

On January 20, 2012, President Obama made history, and the blind vending facility program, every blind vendor, and every State licensing agency benefited. The President signed a Presidential Memorandum, which has the force of law for Federal departments, agencies, and offices, directing those agencies to take action to support the Randolph-Sheppard program.

This is the most significant Presidential action affecting the program since the Act was last amended in 1974 -- 38 years ago. Why did the President take this action? Readers need to be aware of a little history.

In November 2010, the Board of Directors of the Randolph-Sheppard Vendors of America participated in a three-day retreat in Kenner, Louisiana to sort out where the organization was going, how it would deal with major issues in the future, and what kinds of initiatives we should bring forward in the near, medium, and long term.

One of the issues the Board agreed to was to seek from the White House and the President an Executive Order supporting the Randolph-Sheppard priority and the Act.

Under RSVA President Dan Sippl's leadership, work began on the project. ACB's President Mitch Pomerantz endorsed the effort, and the ACB office, including Executive Director Melanie Brunson and Eric Bridges, the Director of Governmental Affairs, worked to get an appointment with Kareem Dale, Special Assistant to the President for disability issues. Kareem himself is blind, and is a lawyer from Chicago.

Dan, Melanie, Eric, and I met with Kareem on a hot day in August, 2011 and urged him to persuade the President to support and sign an Executive Order. RSA Commissioner Lynnae Rutledge and her deputy, Ed Anthony, also attended the meeting.

We talked with Kareem Dale for more than an hour, a generous amount of time for an incredibly busy Presidential Assistant. At the end of the meeting he pledged, "We'll do something." And do something he did. Scarcely five months later, the President signed the Memorandum.

We can all be proud of the job done by ACB and RSVA to secure this extremely important and historic Memorandum, and pleased with the strong support from the RSA Commissioner. The Presidential Memorandum is printed on the next page, in its entirety.

* * *

THE WHITE HOUSE
Office of the Press Secretary

For Immediate Release: January 20, 2012

**MEMORANDUM FOR THE HEADS OF EXECUTIVE
DEPARTMENTS AND AGENCIES**

**SUBJECT: Federal Support for the Randolph-Sheppard
Vending Facility Program**

Thousands of Americans who are blind have embraced the entrepreneurial spirit that helps define our Nation as a land of opportunity. Through the Federal Randolph-Sheppard Vending Facility Program administered by the Department of Education, talented and creative individuals who are blind have acquired the management training and business skills necessary to realize the American dream -- a lifetime of economic opportunity, independence, and self-sufficiency for themselves and their families.

For 75 years, blind business managers have successfully operated food services and commercial ventures at Federal, State, and private buildings and locations nationwide. We honor and celebrate this program's historic achievements. We also trust that the Randolph-Sheppard Program will continue to be a leading model for providing high-quality entrepreneurial opportunities for blind individuals.

From a simple snack shop, to tourist services at the Hoover Dam, to full food-services operations at military installations, blind entrepreneurs have provided exceptional customer service to Federal and State employees, the Armed Forces, and the general public. With proven ability, they have challenged preconceived notions about disability.

The Randolph-Sheppard Act (20 U.S.C. 107 et seq.) created the Vending Facility Program requiring qualified blind individuals be given a priority to operate vending facilities on Federal properties. This program is responsible today for providing entrepreneurial opportunities for over 2,500 individuals who are blind. In turn, these business managers have hired thousands of workers, many of whom are individuals with disabilities.

Every American, including persons with disabilities, deserves the opportunity to succeed without limits, earn equal pay for equal jobs, and aspire to full-time, career-oriented employment. Continued support and cooperation are needed from executive departments, agencies, and offices (agencies) to extend the Randolph-Sheppard priority to qualified blind managers through the State licensing agencies that implement the program.

Therefore, I direct all agencies that have property management responsibilities to ensure that agency officials, when pursuing the establishment and operation of vending facilities (including cafeterias and military dining facilities) as defined in 20 U.S.C. 107e, issue permits and contracts in compliance with the Randolph-Sheppard Program and consistent with existing regulations and law. I further direct the Secretary of Education, through the Commissioner of the Rehabilitation Services Administration, to submit a report to the President on agencies' implementation of the Randolph-Sheppard Program not later than 1 year from the date of this memorandum.

This memorandum is not intended to, and does not, create any right or benefit, substantive or procedural, enforceable at law or in equity by any party against the United States, its departments, agencies, or entities, its officers, employees, or agents, or any other person. The Secretary of Education is hereby authorized and directed to publish this memorandum in the Federal Register.

BARACK OBAMA

NOTE: This document would not have been possible without the hard work of RSVA President Dan Sippl, the RSVA Legislative Committee, ACB President Mitch Pomerantz, ACB Executive Director Melanie Brunson, and ACB Governmental Affairs Director Eric Bridges.

* * *

FROM THE DESK OF THE CHAIR

By: Ardis Bazyn, Publications Chair

We have another informational issue for you. In this issue, you will be able to read the “President’s Memorandum”. We thank RSVA President, Dan Sippl, our RSVA Board of Directors, and Robert Humphreys, Esq., RSVA, in reaching out to President Barack Obama’s staff in Washington, D.C., particularly Kareem Dale. We appreciate the support of Mitch Pomerantz (ACB President), Melanie Brunson (ACB Executive Director), and Lynnae Ruttledge (RSA Commissioner). Please distribute it to all administrators of federal facilities and your local, state, and federal officials.

We hope you’ll enjoy the article on the 2012 RSVA Sagebrush Annual BEP Training conference, which again was a great success. This “better than ever” conference was packed full of great speakers and helpful exhibitors. Additional sponsors came forward this year, assisting us in providing the wonderful meals. Our Texas winner of the “George Arsnow Award” tells about his thoughts on attending the 2012 Sagebrush conference.

In the legislative report, you will read about state and national efforts on the Randolph-Sheppard front and the overwhelming defeat of an amendment from an Ohio Senator. Please check the “Award Announcement” article and make sure you nominate those you feel are worthy of receiving these three awards, presented at the upcoming convention in Louisville.

“Save the date” for the ACB/RSVA 2012 conference and convention in Louisville, KY. The details of the schedule are included, so you can make your reservations now.

The RSVA Publications committee extends an invitation to all affiliates to please share your state upward mobility and state affiliate events with us, both to publicize your events before they come and to share outcomes and information about them after they occur. In this issue, we have an article from our Hawaii RSVA affiliate. We'd also like you to let us know what you'd like to see on our RSVA website and online networking sites.

I'd also like to invite you to make suggestions for improving our website: www.rsva.biz or www.randolph-sheppard.org. We try to keep it as updated as possible and are always working on making new changes to improve the site.

We have an annual award for the best article sent in by an RSVA member who is not on the RSVA Board of Directors or the RSVA Publications Committee. This award entitles the winner to a free flight, hotel, and conference registration to an upcoming conference. Please keep those “Facebook” and “LinkedIn” messages coming. We'd like to get you all connected. If you don't like to use the online site, sign up for the RSVA-L email list. It is the easiest way to connect with others interested in RS issues. There are links to all three opportunities on the RSVA website.

I want to again thank our Publications Committee and their commitment to complete each issue on time. If anyone is interested in serving on this committee, please give me or Dan Sippl a call. We're always interested in getting more volunteers to write articles that would interest our readers.

* * *

OFFICE REPORT

By: Kim Venable, RSVA National Office

If anyone would like to include a memorial or their get-well wishes in "The Vendorscope", please contact Kim Venable at 504-328-6373 or kim.venable@att.net. All of your much-needed tax deductible donations can be sent to the RSVA National Office, 940 Parc Helene Drive, Marrero, LA 70072-2421. The Office Phone number is: 504-328-6373 and the fax number is: 504-328-6372.

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GET WELL WISHES FROM RSVA

Donna Seliger, Iowa
Lee Frazier, Louisiana
Sam Hyde, Louisiana
Esta Scott, Texas
Mary Sue Welch, Texas
Opal Hiesler, Texas

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IN MEMORIAM

It is with deep sorrow that we make the following announcements. We would like to extend our condolences to all of their family and friends. I can assure you that all who knew and loved them will sorely and deeply miss each of them.

Diane Healy, Georgia
Lional Ezell, Louisiana

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DONATION ACKNOWLEDGEMENTS

RSVA would like to thank the following members for their support. It is a pleasure to see our members so dedicated to our cause. Remember, RSVA is a 501(c)(3) non-profit organization and all donations are tax deductible.

RANDOLPH-SHEPPARD VENDORS OF AMERICA

*Arizona: Robert Kunau
Colorado: Albert Travers
Iowa: Kevin Slayton
Kentucky: Estill Simpson
Maryland: George Arsnow
Maryland: Melba Taylor
Michigan: Kevin Jones
New Jersey: Harry Eberle
New Jersey: Ralph Pantozzi
New York: Hiro Okamoto
Oklahoma: Mary Lou Washburn
Wisconsin: Gary Goyke*

- - - - -

DURWARD K. McDANIEL LEGAL FUND

*Alaska: James Swartz
California: Lawrence Shoemaker
Colorado: Albert Travis
Florida: Charles Hackney
Iowa: Kevin Slayton
Maryland: Parley VanSickle
Oklahoma: Mary Lou Washburn
Pennsylvania: Frank Wolfe
South Dakota: Dawn Brush*

SAGEBRUSH

Sagebrush attendees contributed \$2,800 to the ACB Legislative Seminar and RSVA added \$2,500 to assist ACB in the cost of their Legislative Seminar. One of our exhibitors Ms. Linda Haseman from Oregon, donated her winning door prize back to RSVA. Mrs. Verline Cantu won the 50/50 drawing and donated her winnings back to RSVA. THANK YOU!

The Sagebrush donors for the match to ACB from RSVA included: Warren Toyama, Filo Tu, Miles Tamashiro, Richard Bird, Leonard Johnson, Eddie Turner, Tommy Morikami, Walter Ishikawa, Roy Harmon, Randolph-Sheppard Vendors of California, Rex Ransom, Rick Plath, Robert Ott, Charles Glaser and Kevin Slayton.

Vendors were volunteering to donate so quickly, we may have missed someone's name but we wanted to recognize the great effort by vendors to assist. If we missed your name, let us know and we'll add your name in the next issue.

RSVA LIFETIME MEMBERSHIP, PRESIDENTS COUNCIL

This is our most honorable individual membership bestowed upon those most philanthropically disposed individuals. Lifetime memberships may be attained with a one-time contribution of \$1,000.00 or more.

If you are interested in becoming a life member and/or perhaps you would like to honor someone else with an RSVA lifetime membership, please contact Kim Venable at the RSVA National Office at 504-328-6373 or if you do not have free long distance calling, dial 800-467-5299.

* * *

“SAVE THE DATES!”
THE ACB-RSVA SUMMER CONVENTION
By: RSVA Administrative Office

The Galt House Hotel in Louisville, KY is the place for the 2012 ACB and RSVA annual convention. The ACB-RSVA conference and convention begins with the pre-registration pick-up on Thursday, July 5th.

The first ACB tours will be on Friday, July 6th. The ACB general programming begins on Sunday, July 8th and culminates on Friday, July 13th, which is also the day of the ACB banquet. The final ACB tours will be on Saturday, July 14th. The ACB exhibits open at 1:00 p.m. on Saturday, July 7th and run through 1:00 PM on Thursday, July 12th.

NOTE: The RSVA Convention Committee has changed the schedule so members can attend some of the ACB tours/exhibits on Saturday. The RSVA conference and convention starts on Saturday, July 7th with committee meetings, followed by the RSVA hospitality which begins at 9 p.m. Saturday's hospitality is for RSVA members only.

On Sunday, July 8, the RSVA Board of Directors will have their pre-convention board meeting at 10 a.m. We will break at noon so that members can attend the American Council of the Blind Students' luncheon or have lunch on their own. The afternoon programming will begin at 1:30 p.m. and end at 4:30 p.m. At 4:30 p.m., the RSVA Nominating Committee will meet. RSVA will have its second hospitality on Sunday evening. This evening function is open to others in ACB and members of the Independent Visually Impaired Entrepreneurs will be invited.

RSVA will hold its Annual Awards Luncheon, followed by the Annual Business meeting on Monday, July 9th.

That evening, RSVA will have its Annual Auction, followed with our Karaoke Night. On Tuesday, July 10th, RSVA will hold its RSVA Affiliate Presidents and Board of Directors' Luncheon. On Tuesday evening, RSVA will have its Casino Night. We hope many of you can attend the conference and enjoy the networking and entertainment. Complete programming will be included in the next issue of the Vendorscope and on the RSVA websites: www.rsva.biz, or www.Randolph-Sheppard.org.

Reservations for the Galt House in Louisville can be made via phone or online. To make your reservations by phone, call 1-800-843-4258. Make sure to mention you are with the ACB convention. If you'd like to make your reservations online, use the code: acbl0712. Room rates are \$85.00 for a standard room in the west tower, and \$105.00 for a suite in the east tower. Rooms in the east tower are equipped with a refrigerator. When you make your reservations your credit card will be charged for one night's stay.

Sandollar shuttle has agreed to provide ACB with a round trip fare of \$20.00 from the airport to the hotel. Website reservations can be made up to 6 months in advance at: www.sandollarlimo.com. You may also call them at (502) 561-4022. It is only necessary to make your inbound flight reservation. Sandollar has assured me that they have vehicles that can transport individuals with wheelchairs, including lift equipped buses. When making a reservation, indicate that you are with ACB. If you use a wheelchair, also indicate that on the reservation.

In addition, let Janet know directly. If you have any questions please let Janet Dickelman know: janet.dickelman@gmail.com or at (651) 428-5059. More information will be available in the next Vendorscope and on the RSVA websites.

* * *

ATTENTION:
SEEKING AWARDS NOMINATIONS
By: David Hanlon, Awards Chairman

Do you appreciate RSVA members who work hard to preserve the Randolph-Sheppard Program and advocate for blind vendors in general? Each year, RSVA shows its appreciation to a few select people for their dedication to the preservation and growth of the Randolph-Sheppard Program throughout the United States.

The people selected to receive recognition for their outstanding service are nominated by you, our members. Please take a few moments of your time to think of people you know who are contributing to our success. Please help us honor those people who unselfishly give their time and expertise. You may nominate that special person for one of our awards. Listed below are the criteria for each of the three awards presented by RSVA at our annual convention.

This is your opportunity to show your appreciation to a person who you think has made a difference. Nominations are due no later than June 1. For more information or questions, please contact me, RSVA Awards Chairman, David Hanlon, at 858-610-0825 or email: d_hanlon@san.rr.com. Please email your nomination letter to David at: d_hanlon@san.rr.com and send an e-mail copy to: RSVA Administrative Assistant, Cindy Carruthers at: cindyrsva@ymail.com or mail your letter to Cindy Carruthers, 5809 CR 406, Grandview, TX 76050.

"Jennings Randolph Service Award"

This award is presented to someone outside of the Randolph-Sheppard Program who has given his or her time and energy to Randolph-Sheppard Vendors of America and for his or her service to blind vendors, but is not an active vendor.

"Vendor of the Year Award"

This Award is presented to an RSVA member who has been an active member for at least five years and has given his or her time and energy to Randolph-Sheppard Vendors of America and for service to blind vendors.

"Don Cameron Advocacy Award"

This Award is presented in memory of Don Cameron for his many years of service for blind vendors especially in the areas of communication and legislation. This award has three requirements that must be met:

- (1) The nominee must be or have been a member of RSVA for at least five years.
- (2) The nominee must have been a blind vendor for at least twenty years.
- (3) The nominee must have been seeking to improve the goals of RSVA, as well as promoting blind awareness in their community, state, and nation.

* * *

RSVA CONSTITUTION AMENDMENTS

By: Ardis Bazyn, RSVA Constitution Committee Chair

If you are interested in submitting possible recommendations for changes in the RSVA Constitution, please send them to Ardis Bazyn at abazyn@bazyncommunications.com. If you have questions, please call 818-238-9321. All suggested changes must be submitted before the next Vendorscope is sent to the publisher on June 1.

Resolution Submissions

All suggested RSVA Resolutions should be sent to Ardis Bazyn at abazyn@bazynccommunications.com. If you have questions, please contact Ardis Bazyn. All resolutions should be received before the convention, if possible.

* * *

2012 ANNUAL SAGEBRUSH BEP TRAINING CONFERENCE HIGHLIGHTS

By: Ardis Bazyn, RSVA Publications Chair

The 2012 Annual Sagebrush Training Conference theme was: "*Merging the Present and the Future - Moving Forward*". The conference started on Monday, February 13, 2012 with the "Welcome to Vegas!" reception in the Grand Ballroom in the Rush Tower of the Golden Nugget Hotel in Las Vegas. Great entertainment, The Ninth Island Serenaders, was provided by Blind Vendors Ohana of Hawaii. What a treat!

On Tuesday, after the delicious "Early Riser Breakfast Buffet", Filo Tu (HI), the RSVA Convention Chair, and Dan Sippl, RSVA President, welcomed the participants to the Sagebrush Conference. The moderator for Tuesday morning was David Hanlon (CA), an RSVA Board Member. He introduced Kae Pohe (NV), President of the Randolph-Sheppard Vendors of Nevada; Katherine Yonkers (NV), Director of the Nevada Business Enterprise Program; and Rick Kuhlmeier (NV), President of the Nevada Council of the Blind so they could also welcome those in attendance.

Melanie Brunson (D.C.), Executive Director, American Council of the Blind, presented some ACB Updates. She mentioned the initiatives that would be addressed at the ACB Legislative Seminar and gave the dates for the summer convention.

She advised the attendees that Eric Bridges from the National Office was following closely the reauthorization of the transportation bill with its possible amendments, and would relay any movement as he received news. He would also send her a list of legislators so participants could connect with their respective state representatives on the relevant committees.

She mentioned that she appreciated RSVA's participation in the ACB Legislative Seminar in Washington, D.C. each year. She also mentioned that one of the sponsors of that seminar had only committed half what they had in the past for ACB. Dan Sippl had asked the RSVA Executive Board if they would match donations of vendors for this cause up to \$2500 and the Executive Board agreed. As soon as Dan suggested this option, immediately, several blind vendors volunteered donations of \$100 and more to the effort. (See the list in this publication).

An RSA update was then given by Daniel B. Frye, J.D., (D.C.), Management and Program Specialist, Randolph-Sheppard Programs, RSA. He thanked RSVA for their efforts with the President's Memorandum on the Randolph-Sheppard Program.

Next, Dan Sippl and Clayton Hell (TX), Chairman ECM Texas talked about how RSVA collaborates on State issues whenever it can. Richard Rueda (CA), President, Council of Citizens with Low Vision International and Director of Transition Services with the Junior Blind of America in Northern and Central California, spoke on "Getting Youth Involved in the Randolph-Sheppard Program".

He told vendors about some CA efforts in the past where students did internships with vendors. He asked state administrators/vendors which might be interested, to contact him and advised that he would like to work with RSVA on a national basis, to promote youth involvement in the Randolph-Sheppard Program.

Mike Barclay, Senior Vice-President, Marketing/Administration, Southern Food Service, Inc. then told us about options with Southern Food Service.

Southern Food Service, Inc. was a "Dealers Choice" sponsor for the Sagebrush Conference this year. We thank them for their participation and support.

The final topic of the morning was "How to Save Energy in Vending". On a side note, Bob Humphreys, RSVA Attorney, was available all Tuesday afternoon for one-on-one consultations on R-S program issues with vendors.

Charlie Glaser (GA), RSVA Immediate Past President, was the moderator for the afternoon. The first session topic was: "Vending Machine Repair and Maintenance". The panel speakers included: Tim Paul, Regional Manager/South for Automated Merchandising Systems; Dave Severin, Regional Product Support Manager, Crane Vending Solutions; Tara Vina Roth, Vina Distributing and USI; and Lee Ivory, Betsen Enterprises.

RSVA thanks Automated Merchandising Systems for their "Casino Star" sponsorship for this year's conference. U-Select-It with National Vending also provided a "Casino Star" sponsorship. We thank them for their support for this conference.

Following the afternoon panel discussion, two break-out sessions occurred. A state administrators' meeting was lead by Co-moderators: Rajaunnda Gandy (GA), Director, GA Dept. of Labor BEP and Dr. J. Michael Jones, Ph.D., Division Administrator, Oklahoma Department of Rehabilitation Services and Chair of the Randolph-Sheppard Committee for the NCSAB. Secondly, the state committee chairpersons meeting was lead by co-moderators: Charles Carroll (AL) and Terry Camardelle (LA).

On Wednesday morning, the moderator was Ardis Bazyn (CA), RSVA Secretary. Roy Harmon (CA) Roadside Rest/Oasis Committee Chair, along with fellow California vendor, Joe Murphy, informed the audience about the "California Focus Group Concept".

California vendors of similar type locations, have monthly focus calls to discuss concerns specific to that type of facility, such as prison facilities, cafeterias, roadside rest areas, etc.

Following that discussion, there were several panel sessions focusing on specific types of facilities. The first session dealt with a cafeteria, by cafeteria manager, Bob Matuszack (GA) who manages the Atlanta Federal Center Food Court. He stated the pros and cons of this type of facility and what had led him to this choice.

The next option was a Post Office manager, Richard Bird (OH), who manages the Cleveland Post Office Facility. He explained how the Post Office has downsized and his operation had changed.

A panel of other Vending Facility managers included Charles Glaser (GA), who manages the I-20 East Vending near Atlanta; David Alstatt (OK), who manages a vending route in Oklahoma City; and Ron Eller (NC), who manages the I-77 Lake Norman Rest Area in North Carolina (along with a hospital vending site-not part of the R-S Program in NC).

Both David and Ron stated vendors need to listen to people complaining about other government and private vending facility services, so these opportunities can be taken away from larger vending companies who aren't properly serving their patrons.

Allan Curry, a vendor from Arizona, gave a brief description of his prison vending facility and the differences from regular vending locations.

The final panel consisted of three snack bar managers: David Hanlon (CA), who manages David's Snack Bar in San Diego; Zach Snow (GA), who manages Zach's Snacks, 2 Peachtree Street; and Marie Keane (MA), who manages the Federal Reserve Bank of Boston snack bar. Each mentioned the pros and cons of each of their facilities.

Heidi Chico (IA), one of the NAMA Board of Directors, discussed some National Automatic Merchandising Association (NAMA) news. She provided a list of services and information available to members. Online trainings and annual food shows are part of the mix. (After the conference, NAMA spoke against the roadside rest area commercialization amendment that had been introduced in the Senate.)

Jim Brown (CA), Blackstone Consulting, Inc. gave a short synopsis of his corporate offerings. Blackstone Consulting was a “Casino Star” sponsor at the Conference and we thank them for their sponsorship and support.

Vashaun Jones (GA) then gave a presentation on Apple Products and Applications. He explained the accessibility of the iPhone and described the many applications now available. Michael Sidenstick, Field National Account Sales Manager for PepsiCo Food Service, then told what’s happening with PepsiCo. He outlined their current programs which are being introduced in various regions in the country. PepsiCo was a “High Roller” sponsor for the Sagebrush Conference and we thank them for their important, ongoing support benefiting all of the attendees.

There was an excellent combination of exhibits on Wednesday afternoon. As at last year’s Sagebrush, we had a large number of exhibits, with more vending companies present than ever. Participants were able to speak to the company representatives, inquire about equipment and taste products, as well as network with other vendors while enjoying the appetizers and cash bar. Numerous door prizes were given including an MEI bill validator.

All exhibitors and sponsors are listed on the RSVA website www.rsva.biz or www.randolph-sheppard.org. Contact information for all exhibitors and links of sponsors are listed. We thank all of them for their participation in this year’s Exhibition. Warren Toyama (HI), RSVA 2nd Vice-President, was the Thursday moderator.

Cantu Services, Inc. gave their corporate presentation. Their speakers were: Robert Welch (TX), Chief of Staff; Rick Cantu (TX), Chairman/CEO; Mrs. Jane Nelson, B.S., M.S., CRC; Denise Taylor, Retired Deputy and Director of Logistics. Three vendors who are their partners briefly spoke about their partnerships as well. We want to thank Cantu Services for their "Las Vegas Whale" sponsorship and their continued support for RSVA and the Sagebrush Conference.

Following the Cantu presentation, the State Administrators who attended the conference gave updates from their states, which was very informative for the vendor attendees as well. Then, the National Council of State Agencies for the Blind, Randolph-Sheppard Committee Chair, Dr. Michael Jones (OK), Oklahoma State Administrator, gave his report. In addition to the NCSAB issues presently facing the Randolph-Sheppard Program, he spoke about his previous work overseas as well, which was very interesting.

We then learned more about "Cashless Vending" from panel members: Gary Massey, Western US Manager for MEI, and Pat Mattlingly, Sales Director for the Southwest U.S., for Coinco Royal Vendors. The panel members stated more vendors are taking debit and credit cards across the country. These electronic systems can be tied to a vendor's computer so a vendor can get up-to-date information to aid his vending business in many aspects, such as inventory, sales, profit/loss, etc.

The next session was called "Legal 101" and speakers were: Susan Kern (HI), Hawaii Deputy Attorney General; Catriona Macdonald (D.C.), President, Linchpin Strategies, LLC; and Robert Humphreys (HI), RSVA Attorney. These speakers gave presentations about the challenges occurring on the Randolph-Sheppard front, and how to keep advocating for Randolph-Sheppard vendors. The historical and present day issues were shared and very informative for the attendees. Vendors were able to network with the speakers following this session as well.

Dan Sippl (WI), RSVA President, moderated the RSVA Sagebrush Annual Luncheon. The Keynote Speaker was Vern Motor (NV). His "Get Motorvated!" presentation focused on "Change Your Thoughts, Change Your Behavior". He told of his Navy Seal background and competition swimming, and how he remained positive in managing his business.

David Hanlon, RSVA Awards Chair, presented the "George Arsnaw Award" to Mark Russell from Texas. This award is presented to a vendor who has been in the program for less than two years and was recommended by his state elected committee. Cantu Services gave a short presentation on legal information.

The first session topic after the luncheon was on "Social Security and Medicare". Rachel Baidwan (NV), (AWIK) Temporary Area Work Incentives Coordinator, gave an excellent presentation which provided information vendors need when concerned about either receiving SSDI benefits or Medicare. She suggested that participants check the Social Security website for all this information and handed CD's to those requesting the information. The website is: www.socialsecurity.gov and the link to find an AWIC in your area is:

www.socialsecurity.gov/work/awiccontacts.html.

"Military Dining Advocacy" was the final panel of the afternoon. Panel members were: Susan Kern (HI), Hawaii Assistant Attorney General; Robert Humphreys, Esq. (HI); Catriona Macdonald (DC), President, Linchpin Strategies, LLC ; Eddie Turner (MS), Naval Air Station Meridian ; Harvey Johnson (TX), Fort Bliss; Robert Ott (WA), Joint Base Ft. Lewis-McChord; and Roland Marshall (TX), Ft. Sam Houston.

The military vendors told how they were awarded their locations and the process. It was noted advocates need to watch for openings in contracts up to two years ahead of the contract coming due, so that contract issues can be thoroughly addressed by the SLA's and vendors.

On Friday morning, after a continental breakfast, Cantu Services provided its Military Dining Training, called BEAT. The speakers gave suggestions regarding finding facilities, ethics, money management, and other topics relating to dining contracts.

RSVA looks forward to next year's Sagebrush National BEP Training Conference starting the week of February 18, 2013, at the Golden Nugget Hotel in Las Vegas. Please feel free to give any members of the convention committee feedback on this conference, and suggestions for next year's programming are always welcome.

* * *

THOUGHTS OF SAGEBRUSH 2012!

By: Mark Russell, George Arsnow Award Winner

My name is Mark Russell and I am a BEP manager from Austin, Texas. I have been in BEP for about fourteen months. Before joining BEP, I was in the mainstream workforce for all of my adult life.

I am in my middle fifties now. I have four children and a couple of grandchildren. I have been blind all of my life from birth, so the arena of being a blind person is not a new concept to me. The program and how it works is a very new world for me. In that sense, I am a kindergartener who is very eager to learn how to play the game - so to speak.

Sagebrush is a golden opportunity for me to come to the table and experience our world of business from our point of view. That's the most important thing that I feel needs to be experienced by anyone in any business; what's special to my business and why!

These four days allowed me to spend time with people living all over the country, under a whole bunch of different circumstances and rules. Comparing ways of doing things, with the different program rules and state programs, was eye opening!

Spending time with leaders in the business, one-on-one, was awesome! Asking the rookie questions, being mentored by those who have so much experience and being shown the big picture will help me grow my business in many ways. The opportunity to have a good time after hours with people of the same culture was a welcome surprise and benefit of the conference. I made a bunch of new friends I would never have met without the conference.

I gained a lot of knowledge from all the points of view I was a witness to, in the discussion groups. Most of all, I now know that I am not alone, either at my local level or at the national level. If you are not taking the time to attend Sagebrush, you really are missing out on the chance to network with people in your business world. Discussion among one's peers is paramount to personal growth and the experience of Las Vegas was a wonderful side benefit.

I am very proud to say I am a BEP manager who is in the know on the national level, due to my participation in the conference. I am very grateful for the opportunity the scholarship gave me, because I would not have been enlightened by such a wonderful group of people, whom I'm happy to be associated with.

As a first timer, I give the training conference a “Thumbs Up!” You Should BE There Next Year!!!

* * *

HAWAII STATEWIDE TRAINING CONFERENCE

By: Ronald Flormata – Randolph-Sheppard Vendors of Hawaii

Six years ago, on May 21, 2006, a Strategic Planning Initiative was conducted by the Hawaii State Committee of Blind Vendors (HSCBV) and Ho'Opone Services for the Blind - the State Licensing Agency in Hawaii for the Randolph-Sheppard Blind Vending Program.

The planning session was conducted by Terry Smith, former Director of Tennessee Services for the Blind & Visually Impaired, and former Chair of the National Council of State Agencies for the Blind (NCSAB). At that time, strategic goals were set amidst the unfavorable relationship that prevailed between the SLA and the vendors.

The group agreed on a number of strategies for each of the 11 goals, with the view of improving the Vending Program in Hawaii.

Fast Forward to the Present

On February 25 and 26 of this year, the Ho'Opone Blind Enterprise Program and the HSCBV held the *Annual Statewide Training Conference* at the Ala Moana Hotel in Honolulu. This was also a follow-up to review and update the six-year old strategic plan.

Terry Smith was again retained to conduct the planning exercise. It was well attended by all the major players of the Blind Vending Program in Hawaii, namely a majority of licensed blind vendors headed by HSCBV Chair Kyle Aihara, Ho'Opone's newly appointed Administrator, Lea Grupen and ably supported by BEP staff, DVR Administrator Joe Cordova and Deputy Attorney General Susan Kern. Dan Frye gave an RSA update via teleconferencing.

Consumer group representatives, Robert Humphreys for RSVA and Nicky Gacos for NABM, likewise spoke on current matters affecting the Randolph-Sheppard Vending Program on a national level. Mr. Gacos talked about the controversial Portman amendment in the Senate that would negatively impact blind vendors operating rest areas along national highways.

Bob Humphreys expounded on the Presidential Memorandum released on 20 January 2012 by the White House, which he drafted, that unequivocally spells out full federal support to the Randolph-Sheppard Vending Facility Program.

It states in part: *"direct all agencies that have property management responsibilities to ensure that agency officials, when pursuing the establishment and operation of vending facilities (including cafeterias and military dining facilities) as defined in 20 U.S.C. 107e, issue permits and contracts in compliance with the Randolph-Sheppard Program and consistent with existing regulations and law."*

Hawaii State Representative Gene Ward spoke during dinner about entrepreneurship and our vending program. Although I was not present at the 2006 Strategic Planning exercise, I gathered from this year's planning that there was a huge improvement regarding the relationship between vendors and the SLA in Hawaii. One could easily sense a feeling of openness, respect and trust between the two camps during the planning session. The discussions were lively and everybody had a chance to speak without any bit of apprehension or animosity.

Each of the 11 goals identified in the 2006 Strategic Plan was reviewed and thoroughly discussed by vendors who were divided into groups. Some specific items were deleted from a goal while others were added. The assembly of vendors voted whether to retain, edit, delete or add an item or goal based on their relevance and usefulness to the present environment.

Here are the planned goals:

1. Stay focused on the BEP mission statement.
2. Maximize understanding and respect between vendors and staff.
3. Improve the relationship between the Agency and vendors and the relationship among vendors.
4. Improve and promote respectful communication.
5. Fully implement the concept of active participation and information sharing.
6. Improve the current system of transfers and promotions.
7. Eliminate marginal vending facilities.
8. Ensure that BEP has appropriate staff (both quantity and quality) to meet the needs of the program.
9. Amend Hawaii Administrative Rule (HAR) and policies and procedures to better meet the needs of the Program.
10. Create an effective ongoing training program for vendors and BEP staff.
11. Maintain the momentum of the Strategic Planning initiative.

Active participation has always been a big phrase in all the Sagebrush conferences I have attended. And I reckon that is also true with the other consumer group. No camp can claim it knows how to run the program better. Vendors and the SLA must work hand in hand, pulling in the same direction so the Blind Enterprise Program isn't being threatened and attacked from several angles.

This recently conducted, *Annual Statewide Training Conference* has brought Hawaii's vendors and the SLA closer with the end in view of enhancing the BEP and its future at least in Hawaii.

Deputy AG Susan Kern has retired and is going back to the mainland. Ms. Kern has devoted six years of her work at the AG's office helping out the Blind Enterprise Program concerning legal matters that impede opening of new vending facilities. She was instrumental in opening a vending facility in a military camp and starting talks with the Department of Defense. She will be sorely missed. Much Mahalo, Susan!

* * *

LEGISLATIVE REPORT

By: Ron Eller, RSVA Legislative Chair



(The photo above was taken February 28, 2012. In the photograph are Rep. Rob Whitman, Ken Jessup, Ron Eller and Rep. Patrick McHenry.)

LEGISLATIVE NEWS

The RSVA Legislative Committee attended the American Council of the Blind annual Legislative Seminar In late February.

The topics of discussion were accessible prescription drug labeling, changes in the IRS tax code to encourage people to donate vehicles through the vehicle donation program, and proposed changes to eliminate the Randolph-Sheppard priority in roadside rest areas on interstate and federal highways.

RSVA was concerned with all these issues; however, our main concern was the Senator Portman Amendment 1742. If passed by the Senate, 1742 would have allowed states to commercialize rest areas and eliminate the Randolph-Sheppard priority to operate vending machines at highway rest stops. We appreciate ACB, especially the Washington office staff, for including President Obama's Memorandum declaring the President's support for the Randolph-Sheppard program. A copy of the memo was handed out to all Congressional and Senate offices by all seminar attendees.

At the time of the publication of this issue of the Vendorscope, I am pleased to say your phone calls, letters, and emails had a lot to do with the defeat of Portman's 1742, an amendment to Senate Bill-1813, the Transportation Bill.

However, this battle is not over. The House will soon take up the Transportation Bill and there is a possibility Congressional Representative LaTourette from Ohio might introduce the same Amendment to the House version. I know we can count on everyone to show their opposition in the same manner as the Portman Amendment.

We offer a special thanks to Congressman Rob Whitman of Virginia and Representative Patrick McHenry of North Carolina and all their staff. Both Congressmen are familiar with the R-S program and this was not the first time they have been briefed on issues threatening our priority.

I hope in the future Rep. Whitman and Rep. McHenry will work with RSVA and its affiliates in a positive manner to protect the program and move it forward so that we may improve the lives of blind and visually impaired business men and women everywhere.

On a side note, the RSVA Legislative Committee remains committed to providing support to all of the RSVA affiliates and any proposed state legislation that may come forward in order to protect the Randolph-Sheppard Program.

It has been noted by NAMA news releases that several states may possibly propose further commercialization projects for roadside rest areas on state highways not protected under the Federal Transportation Act. If you become aware of this happening in your state, please do not hesitate to call any Legislative Committee member or your state affiliate. Contact information may be found at www.rsva.biz.

* * *

HOW A BILL BECOMES A LAW

By: Ken Jessup, RSVA Member

There are many ways a law is born. Each state has its own process, and the U.S. Congress has its very special process. The one important difference between states and Congress is this. In the states, when the lower house passes a bill, it moves to the upper house to be voted on and vice versa.

The Congress is a different animal! All bills originate in the House of Representatives, known as the “Peoples’ House” or “Lower House”. Bills can and do originate in the Senate as “companion” bills. In other words, the exact wording is as a House Bill with a Senator as a patron (confused yet?).

Once the House of Representatives passes a bill, it is moved to the Senate, where it can sit until the Majority Leader of the Senate chooses to bring the bill to the Senate floor. Often bills will die in the Senate if the controlling party decides not to vote on the issue. An example of this would be the Budget. If you are not confused, we will move on....

Here are the basic steps of a Bill becoming a Law. Bear in mind that at each step, the bill can be amended. At the end of the procedure the Bill often does not resemble its original draft.

Step 1- A bill Is born: Anyone may draft a bill; however, only members of Congress can introduce legislation, and, by doing so, become the sponsor(s).

The President, a member of the Cabinet, or the head of a federal agency can also propose legislation, although a member of Congress must introduce it.

Step 2 - A Committee needs to take action: As soon as a bill is introduced, it is referred to a committee. At this point, the bill is examined carefully and its chances for passage are first determined. If the committee does not act on a bill, the bill is effectively "dead."

Step 3 - A subcommittee may review: Often, bills are referred to a subcommittee for study and hearings. Hearings provide the opportunity to put on the record the views of the Executive Branch, experts, other public officials and supporters, as well as opponents of the legislation.

Step 4 - Mark up may be necessary: When the hearings are completed, the subcommittee may meet to "mark up" the bill; that is, make changes and amendments prior to recommending the bill to the full committee.

If a subcommittee votes not to report legislation to the full committee, the bill dies. If the committee votes for the bill, it is sent to the floor.

Step 5 - Committee takes action to report a bill: After receiving a subcommittee's report on a bill, the full committee votes on its recommendation to the House or Senate. This procedure is called "ordering a bill reported."

Step 6 - Voting takes place: After the debate and the approval of any amendments, the bill is passed or defeated by the members voting.

Step 7 - The bill is referred to the “Other Chamber”: When the House or Senate passes a bill, it is referred to the other chamber, where it usually follows the same route through committee and floor action. This chamber may approve the bill as received, reject it, ignore it, or change it.

Step 8 - Conference Committee takes action: When the actions of the other chamber significantly alter the bill, a conference committee is formed to reconcile the differences between the House and Senate versions. If the conferees are unable to reach agreement, the legislation dies. If agreement is reached, a conference report is prepared describing the committee members' recommendations for changes. Both the House and Senate must approve the conference report.

Step 9 - Final action is taken: After both the House and Senate have approved a bill in identical form, it is sent to the President. If the President approves of the legislation, he signs it and it becomes law.

Or, if the President takes no action for ten days, while Congress is in session, it automatically becomes law. If the president opposes the bill, he can veto it. If he takes no action after the Congress has adjourned its second session, it is a "pocket veto" and the legislation dies.

Step 10 - Congress can override a veto: If the President vetoes a bill, Congress may attempt to "override the veto." If both the Senate and the House pass the bill by a two-thirds majority, the President's veto is overruled and the bill becomes a law.

This is a much shortened lesson on legislation. My experience has taught me that every time a bill moves through Congress, there are opportunities for changes. Our job as citizens, is to make sure we are not affected in a negative manner.

* * *

REMEMBER, THE RSVA/ACB SUMMER CONVENTION IS IN LOUISVILLE, KY, WHERE YOU CAN:

- (1) *Visit the Louisville Slugger (baseball bat) factory.*
- (2) *Visit Churchill Downs (Home of the Kentucky Derby).*
- (3) *Visit the famous "Louisville Sign" showing six ways to correctly pronounce the word "Louisville"... and*
- (4) *Sleep at the historic hotel, The Galt House.*

SEE YOU THERE THIS JULY!!

THANKS TO RSVA!

By: Mark Russell, BEP Manager

NOTE: Mark Russell was the winner of the George Arsnow Award presented at the 2012 RSVA Sagebrush National BEP Training Conference. Mark is from Austin, TX and recently sent this letter to RSVA.

Dear RSVA,

*I want to thank RSVA for a really wonderful experience.
I had no idea what to expect and I learned a lot about what
the national scene philosophy was all about.*

*I enjoyed meeting people from all over. I thought the
conference was very well organized. I look forward to being
there next year.*

*Thanks,
Mark Russell*

* * *

UPCOMING ELECTION HUMOR ...

The English Language has some wonderful nouns for groups of animals: There is a Pride of Lions, a Murder of Crows, a School of Fish, and because they look so wise, a Parliament of Owls.

Now consider the Baboon. It is the loudest, most dangerous and viciously aggressive of all primates. And what is the collective noun for a group of baboons - a CONGRESS!

So, the next time you hear news out of Washington, D.C....

WHAT'S NEW?

By: Ardis Bazyn, RSVA Publications Chair

(To submit items for this column, send information to Ardis Bazyn, email: abazyn@bazyncommunications.com. The appearance of any items in this column does not imply any endorsement by the RSVA board or the Publications Committee.)

TIME SAVING ASSISTANCE

IRS Disability Publications

The IRS has created a webpage on IRS.gov containing links to disability related publications based on feedback they received from members attending the ACB conference last summer. Darryl Eaton from the IRS attended the conference and this was created because of suggestions he received about making it easier to find disability related products. The direct link to the new page is: <http://www.irs.gov/formspubs/article/0,,id=237193,00.html>.

Doodle Online Scheduling

Make Scheduling Your Life Easier with Doodle Online Scheduling. Doodle at: <http://www.doodle.com/>, is an online scheduling tool that makes it easier to coordinate meetings with your employees and clients. Telephone and email use so much time and effort to find one common date and time. If you can't find one, you have to start the process all over again.

With Doodle, you can send one meeting request to everyone on the team, offering several different dates and times for the next meeting. Then, everyone who got the request can say which dates and times work for them.

The organizer can see which date and time works best for the most people right on one page. No more sorting through emails or making several phone calls to double and triple check meeting options. Doodle takes the headaches out of scheduling. It's simple and accessible.

There's no need to register or to download anything. Besides making scheduling easier, Doodle also syncs with the most popular calendar programs and has a one-on-one called MeetMe. With MeetMe, folks can organize individual meetings instead of group meetings. Doodle can also be used to set up meetings with clients, or organizations.

Doodle has both a free version and a paid version. With the paid version, businesses are provided a personal Doodle URL, which can be customized with a business' logo and colors and includes up to 1000 users. There's lots of opportunity for businesses to become efficient.

READING FOR BUSINESS AND PLEASURE

Learning Ally Update

Learning Ally, formerly Recording for the Blind & Dyslexic, provides reading materials to students in various reading formats. Due to a loss of federal funding, Learning Ally membership is no longer free and costs \$99 for a one-year membership. However, they will not deny services to any individual who can demonstrate serious financial need.

Parents of students who struggle with reading and adults who need our services can complete a hardship fee waiver application and submit it to Learning Ally for review +. Approved applicants will receive a free individual membership with unlimited access to the nation's largest library of audio textbooks and literature titles.

Please download and print fee waiver applications, for those who need them, to submit along with their complete membership application. The website is: www.LearningAlly.org/feewaiver.

Offering more than 65,000 digitally recorded textbooks and literature titles, including ones related to management and finance, they work to advance the use of accessible and effective educational solutions.

Braille Forum Podcasts

ACB created a new Braille Forum podcast feed that syncs with Twitter, Facebook, and other social media sites. The new feed will also work with iTunes. To access the new Braille Forum podcast feed using iTunes, do the following:

1. From the Advanced menu, choose “Subscribe to Podcast”.
2. Enter the podcast feed URL:

<http://feeds.feedburner.com/AcbBrailleForum>.

iTunes will subscribe you to the podcast and begin downloading the first episode immediately. Each Braille Forum issue is divided into four podcasts. You will need to download the remaining individual episodes of the first podcast to get the entire issue. Depending on your iTunes podcast settings, your Braille Forum podcasts should download future issues automatically for you.

ENTERTAINMENT

Sudoku Game

There's a new Sudoku game in the ACB Store. This beautiful, high-quality birchwood game is durable, perfect for hours of fun, and great for displaying for all to see.

The game comes with 40 puzzles, in braille and bold print, and game tiles make it easy to try different number combinations to solve the puzzles. Visit the ACB Store on the ACB website at www.acb.org and find Sudoku Touch and other great products.

Descriptive Videos

The best way for anyone to get hold of DVDs with description is to visit the American Council of the Blind's own Audio Description Project page, which lists available described movies. It is:

www.acb.org/adp/dvds.html.

You can even select the DVD you'd like and you'll be taken directly to a link at Amazon.com, to make your purchase. And every purchase results in a contribution from Amazon to ACB!

* * *

***ENJOY SOME SUMMER FUN
IN LOUISVILLE WITH
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RSVA COMMITTEE CHAIRPERSONS

STANDING COMMITTEES

Awards:

Constitution & By Laws: Ardis Bazyn (CA) 818-238-9321
abazyn@bazyncommunications.com

Convention: Filo Tu (HI), *f.tu@bvoihawaii.com*

Credentials: Terry Camardelle (LA) 504-416-8392, *rsvaterry@juno.com*

Finance & Budget: Terry Camardelle (LA) 504-416-8392,
rsvaterry@juno.com

Legislative: Ron Eller, (NC) 828-726-0025, *mreller47@att.net*

Membership:

Publication: Ardis Bazyn (CA) 818-209-8684 (cell)
abazyn@bazyncommunications.com

Public Relations:

Resolutions:

Ways & Means: David Hanlon (CA) 858-610-0825 *d_hanlon@san.rr.com*

AD HOC COMMITTEES

Bingo: Terry Camardelle (LA) 504-347-7876, *rsvaterry@juno.com*

Legal:

National Accounts: Dan Sippl (WI) 715-839-8591 (home), 715-839-8591
(work) 715-828-9088 (cell), *sippl@charter.net*

Oasis Project/Roadside Rest Areas: Roy Harmon (CA) 760-419-0885
reharmon@gmail.com

Planning: Ardis Bazyn (CA) 818-238-9321
abazyn@bazyncommunications.com



RANDOLPH - SHEPPARD VENDORS OF AMERICA

MEMBERSHIP APPLICATION



YEAR FIRST JOINED NEW MEMBER RENEWAL

HOME

First Name _____ Last Name _____

Address _____

City _____ State _____

Zip Code _____ Phone _____

Fax _____ E-mail _____

BUSINESS

Business name _____

Work Address _____

Work City _____ Work State _____

Work Zip Code _____ Work Phone _____

Cellular _____ Beeper _____

MEMBERSHIP

(Please Check One)

- Regular Member: Dues \$10.00. Any legally blind person who manages or is an employee in a facility.
- Associate Member: Dues \$10.00. Any interested person, business or organization wishing to support the aims and goals of R.S.V.A.
- Life Member: Free, retired, 5-year member nominated by state affiliate. Or any member in good standing wishing to become a Life Member for a one time donation of \$1,000.00.
- Corporate Member: Any business or organization wishing to support the goals of R.S.V.A. Please contact the national office for details.

(Over)



MEMBER PROFILE



Vendor Spouse

Administrator Employee

Other _____

Blind Partial Sighted

VENDORSCOPE

Large Print Duplicate (Do not send)
Cassette E-mail

BRAILLE FORUM

Large Print Cassette
Braille Disk

DONATIONS

Randolph-Sheppard Vendors of America \$_____

Durward K. McDaniel Memorial Fund \$
A legacy of legal support

SIGNATURE _____ DATE ____ / ____ / ____

Dues are due January 1st, delinquent March 1st of each year.

Please mail this form with your check made out to:

RSVA National Office

Terry Camardelle, Treasurer
940 Parc Helene Drive
Marrero, LA 70072-2421

Phone: 504-328-6373 Toll-Free: 800-467-5299
Fax: 504-328-6372 E-mail: Kim.Venable@att.net

(Over)

RSVA OFFICERS

Dan Sippl, President

3151 Terry Lane
Eau Claire, WI 54703-1242
715-839-8591 (home)
715-839-0671 (fax)
715-828-9088 (cell)
sippl@charter.net

Warren Toyama, 2nd Vice-President

1255 Nuuanu Ave, Apt E-1102
Honolulu, HI 96817
808-521-6213 (home)
808-833-4026 (work)
808-861-1308 (fax)
toyamaj005@hawaii.rr.com

Ardis Bazyn, Secretary

2121 Scott Road #105
Burbank, CA 91504
818-238-9321 (home/work/fax)
818-209-8684 (cell)
abazyn@bazynccommunications.com

W. Ronald (Ron) Eller

1st Vice President
362 Hoover Road/PO Box 7
Troutman, NC 28166
704-528-9834 (home)
828-726-6500 (fax)
828-291-2003 (work/cell)
mreller47@att.net

Terry Camardelle, Treasurer

1029 Parc Helene Drive
Marrero, LA 70072
504-347-7826 (home)
504-416-8302 (work/cell)
504-340-7754 (fax)
rsvaterry@juno.com

Charles Glaser, Past President

6124 Windsong Way
Stone Mountain, GA 30087
770-925-1822 (home, work, fax)
678-521-2976, 770-570-0126 (cell)
cglaser@bellsouth.net

BOARD OF DIRECTORS

Charles L. Carroll (AL) 205-280-7581 (home), 205-688-6216
(work/cell) *cc3054@bellsouth.net*

Filo Tu (HI) 808-528-1791 (home), 808-861-1300 (work),
808-861-1308 (fax), 808-375-5554 (cell), *f.tu@bvoihawaii.com*

David Hanlon (CA) 858-277-7964 (home), 858-610-0825 (work/cell)
858-560-4020 (fax), *d_hanlon@san.rr.com*

Eddie Turner (MS) 601-914-7046 (home), 601-359-7860 (work), 601-624-4443 (cell), *ETurnerServices@aol.com*

David Alstatt, Sr. (OK) 405-227-7202 (home, work, cell),
dalstattsr@yahoo.com

John Burt (LA) 985-851-2365 (home), 985-447-4856 (work),
985-856-1499 (cell), *burtsvending@gmail.com*

Rick Petersen (OK) 405-577-2331, 405-818-9129,
hannah.petersen@sbcglobal.net.

NATIONAL OFFICE
940 Parc Helene Drive
Marrero LA 70072 - 2421

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